



Call to Order and Welcome

Invocation

Introductions of Board and Supervisory Committee

Chairman Remarks

CEO Remarks

2021 Annual Meeting Minutes Presentation

Chairman, Antony Kilty

Dr. Vernus Swisher

Chairman, Antony Kilty

Chairman, Antony Kilty

CEO, Annette Zimmerman

Chairman, Antony Kilty

Nominations for Board of Directors

Motion to Accept Nomination by Acclamation

Unfinished Business

New Business

Meeting Adjournment

Richard Kuhn Nominating Committee Chair

Chairman, Antony Kilty

Chairman, Antony Kilty

Chairman, Antony Kilty

Chairman, Antony Kilty



CHAIR REPORT

by Antony Kilty, Chairman of the Board

Together we have weathered another year of uncertainty and trying financial times. Supply chain issues, inflation and struggle to hire all characterized 2021, not to mention the continuation of hospitalizations due to emerging COVID variants. During these trying times, PrimeWay has been here helping our members to save and fund their dreams.



PrimeWay saw a record year of growth in lending, and the credit union also grew over \$50 million in assets to end the year at \$655,258,585. PrimeWay is recognized by the National Credit Union Association (NCUA), the government agency which oversees credit unions, as well capitalized at 8.36%. This is important as it allows us to prepare for the unexpected, such as the current challenges in our economy. It also enables us to invest in technology and infrastructure, providing convenience and better service for you.

Recently we moved our Heights Retail Center to a temporary location just 0.6 miles away on Washington Avenue. The temporary location at 4720 Washington Avenue allows us to continue providing service to our members as the 3800 Washington location undergoes extensive work so we can serve our members in the Heights for decades to come.

As you would expect, we continue enhancing our security, fraud prevention and technology systems to provide you with the best possible security for your accounts. In the coming year, you will see many new features in our PrimeWay mobile wallet to help you manage your money and improve your financial position.

As you know, your Board of Directors is a volunteer board, donating our time and expertise to help provide the best possible competitively priced financial services. We understand that investing time in helping our members pursue their dreams helps make our local community a better place for all. This year your Board took an additional step to plan for the future and created the PRIME Leaders program for college students. Our Associate Directors, Ms. Lollie Romirez-Bennett, Mohina Panthi and Supervisory Committee member Anna Garcia led the program. The PRIME Leaders program is open to college students and teaches leadership skills, the importance of giving back to the community and pairs students with an executive mentor to help prepare them to be the business leaders of tomorrow.

On behalf of the Board, we are honored to serve you and wish you and your family the best as you pursue your dreams. Thank you for your membership. We look forward to another year of working together for the benefit of all.

CEO REPORT

by Annette Zimmerman, CEO

The United States government enacted the Federal Credit Union Act in 1934, during the depths of the Great Depression. The act was designed to provide access to credit and promote savings for working-class families and low-income individuals, for whom banks did not provide adequate service. Today, that is still the credit union industry's mission and one PrimeWay takes to heart.



Over the last year, PrimeWay has been working diligently to expand our ability to lend more, including applying for secondary capital designated for growing loans in low and moderate-income neighborhoods. Although the money was not received until this year, we were notified last year that we would receive the funds and began implementing plans immediately. You can already start to see results in improvements for you, our members and our community.

Last year was a record year of lending, and we expect 2022 to be the same. We are proud to make credit more readily available. Our loan rates continue to be some of the lowest in the industry, and even now, we are implementing a new credit/lending Al software to improve our ability to lend to those who need it the most. That system launches at the end of August. Additionally, in June of this year, PrimeWay eliminated all overdraft fees. There are no more access fees if you accidentally overdraw your account and the money is transferred from another PrimeWay account to cover the funds. NSF fees have been lowered, and we have done away with other fees completely – all to improve our service to you and ensure you are getting the best value.

A thriving local community will provide more opportunities and a better quality of life to you, our members. We must do our part to make the community a better place. We go beyond making small business loans to help the community prosper. We are active in our communities. This year we have been even more involved during this period of increasing inflation. Understanding that many are struggling with the cost of gas and food, PrimeWay has conducted random drawings for grocery gift cards for our members. In addition, we have targeted communities with individuals on fixed or low incomes hosting events to provide grocery and gas gift cards. We partnered with the PrimeWay Foundation to give grants to the Houston Food Bank, Texas Children's Hospital and Be a Resource helping to supply the needs of children in the foster system. We also worked with other organizations where employees who volunteer their time and talents work with boards and help execute fundraising events for those 501 (c) 3s.

Education can be one of the biggest differentiators in an individual's ability to earn a substantial salary and make their dreams a reality. To support our youth in their endeavors to pursue their dreams, we partnered with Missouri City for the 11th year in a row for their Juneteenth celebrations raising money for scholarships. Likewise, we partnered with the Heights Chamber for the 18th year for local scholarships. PrimeWay also offers a scholarship whose winner comes only from our members who hold student accounts to bring more opportunities to our members. PrimeWay has provided scholarship opportunities for over 20 years to our young members. This year PrimeWay is adopting Plummer Middle School. Our first event with Plummer was a backpack and school supply drive to help those students whose families can't provide.

For less than two cents per member, PrimeWay is able to make a positive difference in the lives of thousands in our community. I am proud of our efforts to support you and the community in pursuing your dreams. I promise we will continue working diligently to make a positive difference for you and the greater Houston area. Thank you for your membership and trust.

SUPERVISORY COMMITTEE REPORT

Ryan Prillman
Supervisory Committee
Committee Chair

Cookie Cook Supervisory Committee Anna Garcia Supervisory Committee



As the members' representative to the Board, the Supervisory Committee plays an important part in evaluation the performance of PrimeWay as well as ensuring that internal controls are effectively maintained and members' interests are protected. The Supervisory Committee accomplishes this with the help of the Internal Auditor.

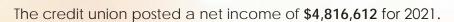
Nearman, Maynard, Vallez, CPAs conducted the annual audit of PrimeWay financial statements, in accordance with auditing standards generally accepted in the United States of America. The audit report did not address any areas of concern. Nearman, Maynard, Vallez, CPAs conducted member account verifications, as required by the National Credit Union Administration (NCUA). All inquiries and responses were researched and resolved.

Based on the results of the annual audit by Nearman, Maynard, Vallez, CPAs, it is the opinion of the Supervisory Committee that PrimeWay continuous to be financially strong and operationally effective with sound policies and procedures.

TREASURER REPORT

by Cecil Brewer, Secretary/Treasurer

PrimeWay Federal Credit Union remains well capitalized at 8.36 percent. The National Credit Union Administration (NCUA) –the federal agency overseeing credit unions - considers anything above 7 percent to be well capitalized.



Loans increased in 2021 to \$481,571,828 at year-end for the combined organization.

Delinquency declined to 0.37 percent. This is considered very high loan quality.

The credit union assets ended the year at \$655,258,585 with deposits increasing to \$578,639,740. The credit union closed 2021 serving 48,892 members.

PrimeWay is committed to remaining a strong and stable organization. We will continue to work hard to offer you the best possible products, services and pricing while maintaining a strong capital position. Through this effort, we can strive to live the PrimeWay vision of "Enabling Dreams."



	CE CHEET		
DALAN	ICE SHEET	Dec. 31, 2021	Dec. 31, 2020
Assets			
Earning Assets			
	Cash	53,553,627	36,491,503
	Investments	63,429,677	60,298,224
	Loans to Members (Net)	481,571,828	461,394,101
Other Assets			
	Accounts Receivable	2,874,019	2,572,405
	Accrued Interest	1,405,265	1,478,570
	Land, Building & Equipment	20,895,688	21,054,010
	NCUA Share Insurance Fund	5,619,606	5,028,638
	Other Assets	25,908,875	16,394,671
		655,258,585	604,712,122
iabilities, Shares &	Equity		
iabilities			
	Accounts Payable	8,602,105	7,387,720
	Other Liabilities	2,088,893	2,604,528
	Borrowed Funds	15,000,000	15,000,000
Members' Deposits			
	Shares	259,738,969	226,715,833
	Other Deposits	318,900,771	312,609,512
auity	Other Deposits	010,700,771	312,007,312
Equity	Reserves and Undivided Earnings	50,927,847	40,394,529

	INCOME	E STATEMENT	The SAME I	
		A STATE OF THE STA	Dec. 31, 2021	Dec. 31, 2020
	Interest Income		10.074.044	
		Loans to Members	19,274,346	19,796,189
		Investments and Cash Equivilents	1,978,783	1,063,173
	Interest Expense			
		Dividends Paid to Members	1,389,267	2,188,175
		Interest on Borrowed Funds	390,152	390,150
	Net Interest Income		19,473,710	18,281,037
	Provision for Loan Loss		679,224	1,600,360
	Non-Interest Income			
		Fess & Service Charges	4,179,148	3,807,669
		Other Non-Interest Income	6,640,244	4,978,664
			10,819,393	8,786,333
	Non-Interest Expense			
		Operating Expenses	24,801,976	23,269,549
		NCUA Stabilization	<u> </u>	<u></u>
		Non Operating (Income) Expenses	(4,709)	3,391
			24,797,267	23,272,940
	Net Income		4,816,612	2,194,069





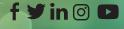
YOUR BOARD MEMBERS

Antony KiltyChairman Dolores Hernandez.....Vice Chair Cecil Brewer......Secretary/Treasurer Brent Vannoy.....Director Patti Tuma......Director Richard Kuhn.....Director Dr. Vernus Swisher.....Director

From all of us at
PrimeWay and your
Board,
we look forward
to another
outstanding year of
Living Positively!

primeway

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Federally Insured by NCUA

PrimeWay Federal Credit Union Annual Meeting Minutes August 24, 2021

The Annual Meeting of PrimeWay Federal Credit Union was held Via-WebEx @ 5:00pm

Mr. Keith Huckabay, Moderator called the meeting to order.

Mr. Huckabay welcomed and thanked the members for attending PrimeWay's virtual Annual meeting.

Mr. Huckabay introduced Dr. Vern Swisher who lead the meeting with the invocation.

Mr. Huckabay thanked Dr. Swisher and introduced Mr. Kilty the Chairman

Introductions:

Mr. Kilty introduced himself as Chairman, the Board of Directors, Associate Director and the Supervisory Committee Members of PrimeWay.

Board of Directors:

Ms. Dolores Hernandez, Vice Chair

Mr. Cecil Brewer, Secretary/Treasurer

Dr. Vern Swisher, Director

Mr. Brent Vannoy, Director

Ms. Patti Tuma. Director

Mr. Richard Kuhn, Director

Associate Directors:

Ms. Mohina Panthi

Ms. Lollie Bennett-Ramirez

Supervisory Committee:

Ms. Cookie Cook, Supervisory Committee Member

Ms. Anna Garcia, Supervisory Committee Member

Mr. Ryan Prillman, Supervisory Committee Member

Executive Staff Member:

Ms. Annette Zimmerman, President/CEO

Chairman's Remarks:

Mr. Kilty spoke on the difficult times our entire nation is currently experiencing and the impact it has had on everyone. PrimeWay is assisting members in need by offering deferred loan payments, providing emergency loans, offering small business SBA PPP loans and donating to non-profit organizations in desperate need through PrimeWay's foundation. The foundations focus is on Health, Education, and Children. PrimeWay will continue in helping our members achieve their dreams and support the surrounding communities.

Mr. Kilty spoke on how PrimeWay is committed during the pandemic to keeping members safe.

Mr. Kilty thanked the members for their continued membership and support.

Mr. Kilty introduced Annette Zimmerman as our CEO and turned the meeting over to her.

CEO/President's Remarks:

Ms. Zimmerman thanked the members for attending our 2021 virtual annual membership meeting and thanked all the volunteers for their time and expertise.

Ms. Zimmerman stated how the PrimeWay employees shifted and pivoted, altering their work behaviors and tools so they could provide service to our members. PrimeWay opened a new app, Zelle, to expand our services to our member's.

In 2020 PrimeWay grew to \$604.7 million in assets and \$463.7 in loans to members. We also enhanced our functionality in our mobile and online services. We have exciting initiatives underway and to name a few:

- Enhance our mobile and online technology
- Person to person transfers using Zelle
- Tap-and-Go new debit cards
- Additional security measures to work remotely

Ms. Zimmerman thanked the volunteers for their time and expertise, the excellent service that every PrimeWay team member delivers daily to our members to make their life easier and for the members for their membership.

Minutes:

Mr. Kilty announced that a copy of the 2020 annual meeting minutes was provided to all the attendees. Mr. Kilty asked if there were any questions, or changes to the minutes presented to use the chat window within Webex. The moderator stated that no questions were asked.

Mr. Kilty asked for a motion to dispense the reading of the minutes and approve them as presented by indicating with "Aye or Nay" using the chat window to vote. The moderator opened the voting poll and announced that the motion passes.

~Motion: To dispense with the reading of the 2020 annual meeting minutes.
1st Motion – Laurie Garza
2nd Motion – Craig Atkinson
Majority Approves

Election of Directors:

Mr. Kilty called upon Ms. Dolores Hernandez, this year's Chairman of the Nominating Committee, to announce the committee's actions. Ms. Hernandez presented the following Board members up for re-election:

Antony Kilty - Chair Cecil Brewer – Treasurer Patti Tuma – Director

Mr. Kilty asked for a motion to accept the nominations as presented by indicating with "Aye or Nay" using the chat window to vote. The moderator opened the voting poll and announced that the motion passes.

~Motion: To accept the nominations as presented.
1st Motion – Janice Wercuff
2nd Motion – Stephanie Ozbourne
Majority Approves

Mr. Kilty thanked Ms. Hernandez and the Nominating Committee for their work.

Unfinished Business:

There was no unfinished business to report.

New Business:

No new business to report.

Adjournment:

Mr. Kilty thanked the members for attending our Annual meeting Via-WebEx and declared the meeting adjourned.

Antony Kilty, Chairman

Cecil Brewer, Secretary/Treasurer