

2024 ANNUAL REPORT



Call to Order and Welcome

Invocation Secretary/Treasurer, Dolores Hernandez

Introductions of Board and Chair, Patti Tuma
Supervisory Committee

Chairman Remarks Chair, Patti Tuma

CEO Remarks CEO/President, Annette Zimmerman

2023 Annual Meeting Minutes Chair, Patti Tuma Presentation

Nominations for Board of Directors Director, Ryan Prillman

Motion to Accept Nomination Chair, Patti Tuma by Acclamation

Unfinished Business Chair, Patti Tuma

New Business Chair, Patti Tuma

Meeting Adjournment Chair, Patti Tuma



CHAIR REPORT

by Patti Tuma, Chair

When people ask me why I volunteer as Chair of PrimeWay's Board, my answer is simple: it's about people. I've spent my career helping organizations create benefits and programs that put individuals first. I believe that when people feel supported, they thrive—and when they thrive, our communities thrive. Serving on this Board is a natural extension of that belief. Alongside my fellow directors, I volunteer because we care about your dreams, your families, and your future. We are here because helping members succeed is at the heart of who we are as a credit union.

Our Board of Directors is comprised entirely of volunteers—your neighbors and fellow members—who give their time and expertise to strengthen this credit union. Each decision we make is centered on you, the member-owners of PrimeWay. Every board meeting begins with a story from a member. It reminds us that behind every loan, account, or financial decision is a person with a dream or a challenge who trusts us to help. That perspective keeps us focused on service, not profit.

That is not to say that financial strength is not critical in our pursuit of helping you achieve your dreams. Credit unions were founded to provide stability, access, and fairness when big banks overlooked everyday workers. That mission continues at PrimeWay. As your fiduciary stewards, we ensure that PrimeWay remains financially strong so that when you face challenges or opportunities, you can rely on us to be there. Strength is measured not just in numbers but in the confidence members place in us during everyday life and moments of crisis.

Member Stories: Real Challenges, Real Support

What inspires us most is the countless ways PrimeWay has been able to help members navigate life's challenges. A few stories stand out:

- Rebuilding credit and confidence: A member, overwhelmed and unsure how to move forward, was
 coached through credit education and given a loan designed to help repair her score. What mattered
 most to her wasn't just the financial solution—it was that she was treated with kindness and respect, as if her
 goals mattered as much as anyone else's.
- Equality and dignity for veterans: A veteran shared how, for the first time in years, he felt truly treated as an equal. He spoke of being respected, listened to, and supported—an experience that meant so much to someone who had fought for that very principle.
- Strength through personal trials: A member navigating the stress of refinancing her home while going through a divorce described the support she received as nothing short of life-changing. She wrote about late-night emails answered with honesty, compassion, and patience that helped her secure her loan and find light during one of life's darkest seasons.

These are not just stories—they are the living proof that when people come first, communities are strengthened.

That same spirit of care extends into the wider community. In 2024, 58% of PrimeWay employees volunteered in local community events, providing hundreds of hours of support. Together, we invested over \$200,000 in scholarships and causes that matter deeply—backpacks and school supplies for students, programs supporting foster children, food for Houston families, autism awareness, homelessness relief, and financial education, to name just a few. These efforts are an extension of our promise to every member: to invest in people, build stronger communities, and open doors to brighter futures.

As Chair, I know from my years in HR and benefits how powerful a "people-first" approach can be. At PrimeWay, this principle is woven into our volunteer leadership, commitment to financial stability, and every interaction with members. We exist to help you achieve your dreams, to walk with you in hard times, and to celebrate with you in good ones.

Thank you for entrusting us with that honor. On behalf of the board, I want to express our gratitude. Together, we will continue investing in what matters most: people.



by Annette Zimmerman, CEO/President

This year reminds us that financial security is both fragile and invaluable. At PrimeWay, our mission has never been clearer: to protect your money, guide you through volatility, and give you confidence that your credit union is always in your corner.



Economists have disparate findings oscillating between a resilient economy and an impending recession in 2029. Some put the odds of a slowdown near 40%, others near 50%, and some say it will be volatile, leading to recession in a few years. Meanwhile, real-time models still point to modest growth. What complicates forecasts further is the unknown impact of new tariffs, which create ripple effects on prices and make predictions difficult.

The best guidance remains being steady and practical:

- Budget carefully and review spending habits.
- Build a stronger emergency fund—ideally six to twelve months of essentials.
- Pay down high-interest debt to protect future stability.
- Avoid panic moves when markets swing; stay diversified and focused on long-term goals.

PrimeWay aligns its tools with these steps—budget calculators, account alerts, financial coaching, and consolidation options—so you can easily act. We use this advice at the credit union to ensure financial strength now and in the future. Our regulatory net worth is 12.93% and was 12.78% at the end of 2024. The NCUA, our government regulators, considers 7% well-capitalized.

As if an uncertain economy weren't enough to contend with, fraudsters have never been more aggressive or sophisticated. Caller-ID spoofing, fake utility calls, storm-recovery scams, and investment cons are increasingly polished. Houston has seen a spike in bank and credit union text impersonation scams, utility shut-off demands, and law-enforcement impostors threatening arrest unless "fines" are paid by Zelle or gift cards.

The numbers are sobering nationwide: In 2024, Americans reported \$12.5 billion in losses to fraud across 6.47 million consumer reports. Imposter scams and investment schemes were the costliest. Unfortunately, some of our members have been victims of unscrupulous criminals out to steal hard-earned money from you.

We are committed to staying one step ahead of those who would victimize you and others. This year, we strengthened:

- Fraud Text Alerts: Every suspicious debit or credit transaction triggers a message. Members confirm with a quick "Yes" or "No," stopping fraud within minutes.
- Education with an Identity Theft Guide for You: Updated for 2025, this resource outlines how to protect PINs, freeze credit, and respond quickly if your identity is compromised. You can find it by searching our website www.primewayfcu.com or navigating to the security page. You should also have received a few tips when you arrived.
- Security Alerts & Multi-Factor Authentication: You can set custom notifications for unusual withdrawals, logins, or account changes. If you need help, please let us know, and we will gladly assist you.
- Cybersecurity and Fraud Prevention: Software and protocols you won't see working behind the scenes have been strengthened or added for enhanced security and protection, and to reduce fraud attempts at the organizational level.

Your security is our priority; we work tirelessly to protect your accounts at the system level. But the strongest protection happens when we work together. Protecting your finances and identity is a shared responsibility, and your awareness and action make all the difference. That's why we encourage you to follow the tips from our Fraud Protection Guide: "Don't guess or wonder. Hang up and call us back on the number you already know." Never rely on a number given by a caller or texter—it could be spoofed, looking like PrimeWay, but is actually coming from another number.

This is a common tactic among fraudsters now. Hang up and call PrimeWay at a number you know. This is one simple step that can stop most scams in their tracks. And if it truly was us calling, please know we respect, support, and applaud your decision to verify before sharing information. By standing together—your vigilance and our technical protections—we create the safest environment for your money and peace of mind.

You can empower and protect yourself:

- Keep your mobile number current with PrimeWay and sign up for texts. That way, you can receive alerts or have a PrimeWay representative reach you quickly.
- Never share PINs or one-time passcodes—PrimeWay will never ask for them by phone or text. These are electronic verification codes that the system needs, not a representative. If someone asks for a PIN or passcode number, hang up and call us at the number on the back of your debit card or our website. That is fraud.
- Don't Zelle, transfer money to any account, or buy gift cards if someone calls and asks you to do that; it is a red flag! This is fraud. That is not how we test or research fraud.

If you suspect fraud, call us immediately. We'll help lock your accounts, reset credentials, and guide you through reporting and recovery.

Our vision remains member-first. Every investment in technology, every fee reduction, every fraud defense is designed to protect and empower you.

The headlines may change, but our commitment does not. At PrimeWay, we believe that in times of uncertainty, even small consistent actions—saving, budgeting, learning, staying alert—build a foundation of confidence. And you never have to take those steps alone.

Thank you for trusting us with your finances and security. Together, we will navigate the challenges, seize opportunities, and protect you for the future.



SUPERVISORY COMMITTEE REPORT

Mohina Panthi Supervisory Committee Committee Chair Cookie Cook Supervisory Committee Paul Arlinghaus Supervisory Committee



PrimeWay Federal Credit Union's Board of Directors appoints the Supervisory Committee to act as your representative and oversee internal auditing. The Supervisory Committee has two main goals: to ensure that management's financial reporting is sound and accurate, and that its practices and procedures safeguard members' assets. These goals are met by ensuring that PrimeWay's management properly administers plans and policies set by the Board of Directors, and establishes and maintains effective policies, procedures, and controls that safeguard against fraud and conflicts of interest.

As part of our duties, we have contracted with the CPA firm Doeren Mayhew Assurance to perform the certified annual audit and internal audit procedures. The National Credit Union Administration (NCUA), the regulatory agency for all federally chartered credit unions, conducts additional examinations. I am pleased to report that the most recent examination again confirms that PrimeWay continues to be financially sound and has appropriate risk management control procedures.

After carefully reviewing all audit reports, the Supervisory Committee concludes that the Credit Union is financially sound and has complied with all Generally Accepted Accounting Principles and applicable Federal and State regulations.

TREASURER REPORT

by Dolores Hernandez, Secretary/Treasurer

PrimeWay Federal Credit Union remains well capitalized at 12.78 percent. The National Credit Union Administration (NCUA), the federal agency overseeing credit unions, considers anything above 7 percent to be well capitalized.

The credit union posted a net income of \$2,351,664 for 2024.

Loans totaled in 2024 to \$521,708,884 at year-end for the combined organization.

Delinquency ended 2024 at **0.92** percent. This is considered very high loan quality in our current economic environment.

The credit union assets ended the year at \$725,031,369 with deposits totaling \$571,100,615. The credit union closed 2024 serving 49,240 members.

In 2024, PrimeWay continued to build on a solid financial foundation by balancing smart growth with member-first service and competitive value. By staying strong and forward-looking, we're creating more opportunities to fulfill our purpose of Enabling Dreams for every member we serve.



DALAIN	CE SHEET	Dec. 31, 2024	Dec. 31, 2023
Assets			
Earning Assets			
	Cash	46,521,665	24,389,863
	Investments	80,943,020	91,763,901
	Loans to Members (Net)	521,708,884	564,806,094
Other Assets			
	Accounts Recieveable		10,865,544
	Accrued Interest	2,743,097	2,236,410
	Land, Building & Equipment	18,509,828	18,369,446
	NCUA Share Insurance Fund	5,584,583	5,841,842
	All Other Assets	49,020,292	32,792,577
	Total	725,031,369	751,065,677
Liabilities, Shares & E	quity Liabilities		
	Accounts Payable	11,665,653	11,591,476
	Other Liabilities	4,531,446	8,044,126
	Borrowed Funds	78,000,000	83,000,000
Members Deposits			
	Shares	214,819,840	231,876,927
	Other Deposits	356,280,775	361,513,811
Equity			
	Reserves and Undivided Earnings	59,733,655	55,039,337
		725,031,369	751,065,677
		751,065,677	732,012,923

INCOM	e statement -		
	L 31/(ILIVILIVI	Dec. 31, 2024	Dec. 31, 2023
Interest Income			
	Loans to Members	28,850,391	25,055,766
	Investments and Cash Equivalents	10,435,217	9,076,534
Interest Expense			
	Dividends Paid to Members	5,276,518	3,849,420
	Interest on Borrowed Funds	7,654,698	6,138,744
Net Interest Income		23,819,721	24,144,136
Provision for Loan Loss		2,534,671	2,003,380
Non-Interest Income			
	Fees & Service Charges	2,773,748	2,445,123
	Other Non-Interest Income	5,857,521	6,205,336
		8,631,269	8,650,459
Non-Interest Expense			
	Operating Expenses	30,080,824	26,837,080
	NCUA Stabilization		
	Non Operating (Income) Expenses	18,126	(127,649)
		30,098,950	26,709,431
Net Income		2,352,040	4,081,776











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From all of us at PrimeWay and your board, we look forward to another outstanding year of Living Positively!

Your Board Members

Patti Tuma	Chair
Lollie Ramirez-Benne	tVice Chair
Dolores Hernandez .	Secretary/Treasurer
Cecil Brewer	Director
Antony Kilty	Director
Richard Kuhn	Director
Ryan Prillman	Director
Mike Huynh	Associate Director
Mohina Panthi	Supervisory Committee Chair
Paul Arlinghaus	Supervisory Committee Member
Cookie Cook	Supervisory Committee Member



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